

BIOGRAPHY: LAWRENCE N. BONINO



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Mr. Bonino has over 20 years experience in health and safety program design and management, loss prevention and training. In his two most recent assignments, he was directly responsible for designing, directing and managing all safety and risk control activities; including the procurement and renewal of all corporate insurances. Mr. Bonino's experience includes creating corporate safety and health program vision and mission statements; developing implementation/action plans, milestones and goals; then providing the leadership necessary to fulfill the action plans, complete the mission, and achieve the vision. Mr. Bonino also had overall financial and management responsibilities for all corporate loss control; and safety operations and personnel.

As President of American Safety Consultants (the loss control/risk management division of Allied North America Insurance Brokers) Mr. Bonino's responsibilities included providing comprehensive management of the loss prevention, risk control, safety and health programs offered to Allied North America's clients. These programs included: loss experience analysis; health/safety program development and implementation; safety leadership training; job-site safety inspections; regulatory compliance; OSHA required training; and design and implementation of loss prevention initiatives.

Prior to joining American Safety Consultants Mr. Bonino served for five years as Vice President of Risk Management, Safety and Insurance for the R.E. Pierson Group of Companies (REPC) where he was responsible for the daily management of REPC's safety, health and risk management programs. He supervised their Safety Team and was directly responsible for REPC's entire insurance program. Mr. Bonino's knowledge, experience and responsibilities also included: hazardous atmosphere evaluation for confined space entry; excavation safety; on-site application of safe work practices at REPC's construction/demolition projects; worker safety at Pierson Materials Company's ready-mix concrete and asphalt plants; and serving as lead instructor for all internal training. Mr. Bonino was also responsible for accident investigations, the management of insurance claims, workers' compensation cases and DOT fleet requirements. While at Pierson Mr. Bonino significantly decreased both the annual number of incidents as well as their severity. Total incurred losses for Workers Compensation, Auto and GL combined were decreased by over 200%. As a result, Pierson's EMR and OSHA Employee Injury Incident Rates were also significantly decreased. These reductions translated into substantial decreases in Pierson's insurance costs. Total savings during Mr. Bonino's tenure were over \$2.5 million.

Before joining REPC Mr. Bonino served as an independent health and safety consultant for twelve years serving both the construction and general industries. He is an authorized OSHA 500 Course Construction Safety Instructor and holds a BS degree in International Environmental Studies from Cook College, Rutgers University. He has nearly 25 years of field experience in construction and general industry, and site specific hazard control; over 22 years of experience in design, presentation and management of safety and health training programs; and has accumulated over 1,800 hours of continuing education/professional development in accident investigation and root-cause analyses, first aid/CPR, emergency management, fall protection, construction safety, respiratory protection, fit-testing, spill response, hazardous materials/waste clean-up operations and health and safety management (see attached list).

Mr. Bonino previously served as the Founding Director of Training and Rescue for Dalloz Fall Protection (formerly Miller Equipment) where he provided field evaluations, consultation and guidance on the prevention of fall hazards for construction projects and manufacturing facilities; and developed a comprehensive training curriculum including a three week instructor preparation program for an international network of instructors. He also presented fall prevention and protection training courses to over 2,000 workers from Fortune 400 construction companies and Fortune 500 industrial manufacturers. Mr. Bonino has also designed and presented training programs in safety management and hazardous materials emergency response for such organizations as Morgan Corporation, Armstrong, Hershey Chocolate; Lucent Technologies; Boeing Airplane; SAIC; US Geological Service; AMP, Incorporated; and the University of Pittsburgh including the development of instructor guidebooks and training kits.

Mr. Bonino's experiences also include: Director of Program Development for Ground Zero Instruction, one of the premier safety and health training organizations in the United States; Vice President of Innovative Environmental, Inc.; and Founding Director of Education and Training at the University of Pittsburgh's Center for Hazardous Materials Research where he played the lead role in establishing their nationally recognized training program. Mr. Bonino has also served as Training Coordinator for the Northeast Hazardous Waste Project, a multi-state committee comprised of Attorney General Offices and environmental agencies.

Mr. Bonino has been responsible for selecting instructional staff members; training them to teach the safety and health courses he has written; then providing on-going quality control through regular evaluation and coaching. Mr. Bonino has developed and prepared over 80 safety instructors for the above organizations. He has accumulated over 6,500 hours of presentation and instructional time to audiences of more than 20,000 course participants in construction and manufacturing safety, hazardous materials emergency response, and hazardous waste management; has prepared over 50 customized safety/health education curricula and training programs for construction safety, excavation/trenching, confined space and rescue, air monitoring instruments, respiratory/eye protection, fall hazards, and other field operations safety training; and has authored numerous training manuals and magazine articles. A comprehensive listing is attached.

LAWRENCE N. BONINO: AUTHOR, EDITOR AND TECHNICAL ADVISOR

Author:

- Loss Prevention: Leadership By Example, L. Bonino, Modern Contractor Solutions, March 2008
 - Leadership By Example Part 3 L. Bonino, The Pierson Group Newsletter, March, 2006
 - Leadership By Example Part 2, L. Bonino, The Pierson Group Newsletter, February, 2006
 - Creating Achievable Goals, L. Bonino, The Pierson Group Newsletter, January, 2006
 - Leadership By Example Part 1, L. Bonino, The Pierson Group Newsletter, December, 2005
 - Its All About “Quality-Of-Life,” L. Bonino, The Pierson Group Newsletter, November, 2005
 - Maintaining A Positive Attitude, L. Bonino, The Pierson Group Newsletter, October, 2005
 - Dealing With Excessive Heat, L. Bonino, The Pierson Group Newsletter, September, 2005
 - Promoting Safety on Job-Sites: Practical Tips, L. Bonino, The Pierson Group Newsletter, August, 2005
 - Forklift Operator Safety Training Manual, L. Bonino, Professional Training Network, 2000
 - Fall Prevention & Protection Competent Person I Training Manual, L. Bonino, Miller/Troll Training, 1997
 - Fall Protection for Confined Space Entry Workbook, L. Bonino, Miller/Troll Training, 1997
 - Fall Protection Guidelines, L. Bonino, Occupational Safety & Health Magazine, October, 1996
 - Fall Prevention & Protection Guidelines Training Workbook, L. Bonino, Miller/Troll Training, 1996
 - Accounting for Environmental Remediation Costs, L. Bonino, S. Weidman, and C. Welsh, Business and Professional Ethics Journal, Spring/Summer Issue, 1994
 - Safe Transportation of Hazardous Materials Workbook, L. Bonino, Ground Zero Instruction, 1993
 - Workshop Presentation Guidebook: Environmental Resource Guide – Air Quality, L. Bonino, Air & Waste Management Association, 1991
 - Hazard Communication – Your Right To Know Workbook, L. Bonino, University of Pittsburgh, Center for Hazardous Materials Research, 1988
 - Refresher Training Hazardous Waste Operations Workbook, L. Bonino, University of Pittsburgh, Center for Hazardous Materials Research, 1988
 - Hazardous Waste Operations Training Manual, L. Bonino, University of Pittsburgh, Center for Hazardous Materials Research, 1987
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LAWRENCE N. BONINO: AUTHOR, EDITOR AND TECHNICAL ADVISOR

Editor and Technical Advisor:

- Health and Safety Planning Workbook, L. Bonino (editor), Ground Zero Instruction, 1994
- Hazardous Materials Emergency Response Workbook, L. Bonino (editor), Ground Zero Instruction, 1994
- Excavation and Trenching Safety Workbook, L. Bonino (editor), Ground Zero Instruction, 1993
- Air Monitoring Instruments Training Workbook, L. Bonino (editor), Ground Zero Instruction, 1993
- Permit Required Confined Space Entry Workbook, L. Bonino (editor), Ground Zero Instruction, 1992
- Hazardous Waste Handling Pocket Guide, J. Conforti (author), L. Bonino (technical advisor), Genium Publishing Corporation, 1992

LAWRENCE N. BONINO: PROFESSIONAL DEVELOPMENT PROGRAMS AND COURSES

The following courses represent over 1,800 hours of continuing education, professional development and certifications obtained in the following areas from 1984 – 2009.

- Time Power Instructor Certification Refresher; CannonWood International, Inc; 2009
 - Strategic Planning for Executives and Board Directors; Tweed-Weber, Inc., 2009
 - Instructor Course in Occupational Safety and Health for the Construction Industry (500 Course Recertification); Mid-Atlantic OSHA Training Institute, OTI Education Center, 2009
 - Accident Investigation Techniques/Accident Scene Investigations; Zurich Insurance, 2009
 - Fabulous Confabulations (Presentation Skills Seminar); Cook College, Rutgers University; 2008
 - Peak Performance and Leadership Skills Workshop; The Learning Annex; 2007
 - Safety Citizenship: Psychology of Safety Management; Center for Applied Preventive Psychology; 2007
 - Managing Construction Contract Liability; The Willis Insurance Group; 2007
 - Preventing Injuries: People Based Safety; Progressive Business Conferences; 2006
 - Indemnification and Insurance Requirements Provisions Workshop; Insurance Society of Philadelphia; 2005
 - Cultural Diversity: Spanish-English Workforce Safety Issues; American Society for Safety Engineers; 2005
 - Behavioral Interpretation Seminar; Center for Applied Preventive Psychology; 2005
 - Business Leadership Seminar; Get Motivated Seminars, Inc; 2005
 - OSHA Trends and Inspection: How To Survive an OSHA Inspection; The Graham Company; 2005
 - Interplay of the Americans with Disabilities Act, Family Medical Leave Act and Workers' Compensation Laws Training; Insurance Society of Philadelphia; 2005
 - Contractual Indemnification and Insurance Procurement; Zurich Insurance Company; 2005
 - Contractual Risk Transfer and New ISO Additional Insured Endorsements; Insurance Society of Philadelphia; 2004
 - Fleet Risk Management; Zurich Insurance Company; 2004
 - Directors and Officers Liability Claims; Insurance Society of Philadelphia; 2004
 - OSHA 30-Hour Construction Safety Training Course; OSHA Outreach Training; 2004
 - Employee Safety and Fire Extinguisher Training; Montgomery County Fire Academy; 2004
 - Safety Afloat/Safe Swim Defense; American Red Cross; June 2004
 - OSHA 10-Hour Construction Safety Training Course; OSHA Outreach Training; 2004
 - Cardiopulmonary Resuscitation; First-Aid; and Bloodborne Pathogens, American Red Cross, 2004 and 2005
 - Accident Investigation and Transitional Duty Training; The Graham Company; 2004
 - Risk Management and Insurance Basics; Insurance Society of Philadelphia; 2003
 - Scaffold Safety and Compliance Training (OSHA 1926 Subpart L); SafWay Steel Products, Inc.; 2002
 - Field Applications of Health and Safety Refresher (OSHA HAZWOPER 1910.120) Training, Shafer Environmental Associates (SEA), Ltd., 2001, 2002, 2003, 2004, 2005, 2006 and 2008
 - Cardiopulmonary Resuscitation; Workplace First-Aid; Back Injury Prevention; and Workplace Ergonomics, American Red Cross, 2000
 - Supervising for Safety, Prospering Safely, Inc., 1999
 - Instructor Certification – DayTimer's Time Power Time Management Courses; CannonWood Intl, Inc; 1999
 - Instructor Course in Occupational Safety and Health for the Construction Industry (510 and 500 Courses), OSHA Training Institute, 1997; and West Virginia University, 1997
 - Fall Arrest Systems (311) Course; OSHA Training Institute; 1997
 - OSHA Construction Standards (200A) Course; OSHA Training Institute; 1996
 - Principles of Fall Protection; DBI/SALA and Gravitec Systems, Inc.; 1996
 - Principles & Applications of Elevated Fall Hazard Control, Dynamic Scientific Controls, Inc., 1996
 - Cardiopulmonary Resuscitation, Emergency Cardiac Care, First-Aid and Fire Safety (OSHA 1910.151), American Heart Association, 1992; Renewed 1994 and 1996
 - HazMat Emergency Response - Technician Level (OSHA 1910.120), SEA, Ltd., 1994
 - HazMat Emergency Response - Operations Level (OSHA 1910.120), SEA, Ltd., 1993
 - Safe Transportation of Hazardous Materials (DOT 172 Subpart H), SEA, Ltd., 1993
 - Confined Space Entry (OSHA 1910.146) Training, SEA, Ltd., 1993
 - Excavation Safety (OSHA 1926 Subpart P) Training, SEA, Ltd., 1993
 - Occupational Respiratory Protection, Bevis Associates International, Inc., 1993
 - Environmental Sampling, Society for Analytical Chemists, 1993
 - Field Applications of Health & Safety for Management & Supervisors (OSHA 1910.120) Training, SEA, Ltd., 1993
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LAWRENCE N. BONINO: PROFESSIONAL DEVELOPMENT PROGRAMS AND COURSES
(continued)

- Field Applications of Health and Safety Refresher (OSHA 1910.120) Training, Shafer Environmental Associates (SEA), Ltd., 1991, 1992, 1993, 1994 and 1995
- Health & Safety Instrumentation for Hazardous Materials, Kummerlowe & Shafer, Inc., 1991
- Preparing for Hazardous Materials Incident Command, National Fire Academy, 1989
- Qualitative Facepiece Fit Testing, Mine Safety Appliances, Inc. 1988
- Hazardous Materials Emergency Response: Leaks, Spills & Fire Control, Safety Systems, Inc., 1987
- Hazardous Waste Operations (OSHA 1910.120; 40-Hour HAZWOPER) Training, NUS Corporation, 1987
- Environmental Regulatory Inspectors Training - II, Northeast Hazardous Waste Project (Northeast Project), 1987
- Hazardous Materials Emergency Response Leadership Training, OEM, 1986
- Introduction to Hazardous Materials Emergency Management, OEM, 1986
- Environmental Regulatory Inspectors Training, Northeast Project, 1986
- Advanced Hazardous Waste Investigative Training - II, Northeast Project, 1986
- Basic Emergency Response Workshop, Office of Emergency Management (OEM), New Jersey Department of Law and Public Safety, 1985
- Advanced Hazardous Waste Investigative Training, Northeast Project, 1985
- Basic Hazardous Waste Investigative Training, Northeast Project, 1984